



Shield Insurance
Markets

Dept: D2_MK
Date: 08/04/2020

Re: Consumer Protection Code Provision 4.58A

Dear Broker,

The Central Bank of Ireland published new rules to be included in the Consumer Protection Code 2012 on the payment of commission to financial intermediaries. The new rules are aimed at providing transparency for consumers and the prohibition of certain types of commission arrangements that may exist in the insurance market. Under these new rules which came into effect from 31st March 2020, the Central Bank of Ireland require you to publish details of the commissions you receive from product producers.

We are required to provide you with an indication of the agreed amount or percentage of any fee, commission or other reward together with an explanation of the arrangement.

Our firm arranges numerous types of insurance products over many individual classes of business for our customers. This business is transacted in Lloyd's of London with many of its syndicates and with various international insurance companies. As a result, commissions will differ between products and risks and are advised to you prior to inception or renewal of a policy and then specified clearly as your commission on subsequent account statements issued to you.

As a general rule however, we are able to advise you that on average the commission you will receive from us will range from between 0% and 15% of the Insurer's premium but as we highlight above, this will be dependent on each risk, the class of business and the insurance provider. We are aware of the importance to trade in the best interests of our clients and to ensure we do not risk impairing our obligation to satisfy regulatory requirements to avoid a potential conflict of interest arising between us, as well as between you and your clients. Accordingly, we confirm that the commission we offer you is not linked to income volume targets or business retention levels. Furthermore, we can also advise that we do not pay additional remuneration such as fees or other form of remuneration.

We trust this disclosure has satisfied your requirement to publish information to your consumers. If there are any individual risks you would like further information on, or have any general questions, please do not hesitate in contacting us.

Yours Sincerely,

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